

Real Estate & Workplace Solutions invites you to Trimble Dimensions

Venetian Hotel, Las Vegas | November 7-9



Trimble User Conference

Dimensions

TRANSFORMING THE WAY THE WORLD WORKS

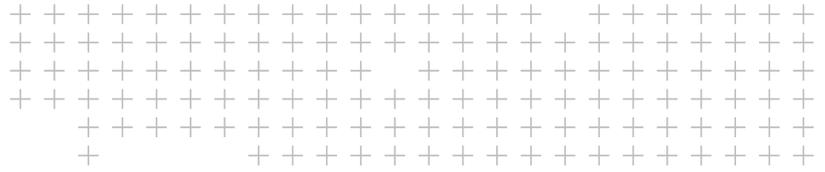




**Featuring 3-days of
Real Estate & Workplace
Solutions Sessions...**

A photograph of three business professionals in a meeting. A woman in a light blue shirt stands on the left, smiling and pointing at a laptop. Two other people, a woman and a man, are seated at a table on the right, looking at the laptop. The background is dark with bokeh light effects. A blue rectangular box is overlaid on the left side of the image, containing white text.

**...and the opportunity to
influence our longer term
product roadmap!**



Track Content for Manhattan & CenterStone Clients

Trimble Dimensions 2016 User Conference

Venetian Hotel, Las Vegas | November 7-9



Every other year, **Manhattan & CenterStone** Clients have the opportunity to meet at the semi-annual Dimensions Conference. An opportunity that allows you to not only take advantage of **dedicated Real Estate & Workplace Solutions sessions** and extensive **networking**, but to also influence roadmap and learn more about the other leading Design-Build-Operate technologies Trimble has in their ensemble of digital products.

Join thousands of industry thought leaders from around the world for three days of education, networking and experiences only found at Trimble Dimensions 2016 and leave this exciting event with the knowledge you need to overcome challenges faced in today's Real Estate & Facility Management environment.

- ▶ Choose from over 450 informative sessions, with **13 1hr real estate & workplace management-specific tracks**
- ▶ Get inspired by new technology and solutions in your industry
- ▶ Network with existing business relationships and develop new contacts
- ▶ Meet with Trimble management, staff, fellow users and partners

What types of tracks and sessions can I expect?

First class sessions from customers, partners and Trimble staff on how to gain a competitive edge, reduce costs and improve productivity with Trimble technologies. **Specific sessions**, see next pages, will cover every role in **real estate, design, construction** and **facilities operations**. Real Estate Executives, Architects and Engineers, Building and Interior Designers, Space Managers, Facility Managers, Workplace Strategists, Construction Managers, and Leasing Professionals will all find relevant sessions to their profession. Proposed content subject to change.

Registration Fees:

Early Bird, Ends July 31, 2016 - \$1295
Standard, August 1 – September 30, 2016 - \$1395
Late, October 1 – Event (including on-site) - \$1595
Government & Education - \$850
Speaker - \$445
Speaker/Government - No Charge

Register here: www.trimbledimensions.com

Real Estate & Workplace Track Content

01. Getting Ready for FASB/IASB Lease Accounting Changes

Who: Trimble (1hr)

With new lease accounting standards being released early in 2016, organizations have a task at hand to plan and prepare to implement the necessary changes, with people processes and technology. Trimble has invested in researching the specific impacts and in relation to the lease accounting functionality of Manhattan and has implemented new functionality.

In this session, we will discuss top priority areas of focus for organizations over the next 6 months as they prepare for the two year transition period starting 1/1/2017 prior to actual adoption on 1/1/2019.

02 & 03. Product Updates: Manhattan & CenterStone

Who: Trimble (2 x 1hr)

In these sessions, Trimble Product Director's will cover past, present and future direction of the Manhattan IWMS and CenterStone CAFM product suite.

04. Testing, Inspections & Maintenance Streamlining your Maintenance Operations

Who: Trimble (1hr)

Regardless of the software you use to manage your planned maintenance activities, Manhattan, CenterStone, Field Service Management, or something else, process remains a critical factor in reducing costs and improving efficiency.

In this session, we will focus on streamlining the process of managing planned maintenance activities in your facilities. You will learn how to best collect, and manage inventories of equipment and critical system components. You will also learn how to more effectively manage staff assignments to reduce the burden on skilled labor and free up their time to focus on important tasks that require their specific skills.

05. Mixing it up in the Building Digital Workplace: New Technology Tools for Real Estate and Facility Management

Who: Trimble (1hr)

New software and hardware products are changing the way we work in the digital business world where the blur between the physical and the virtual is becoming more and more blended.

In this session, we will present and demonstrate an array of hardware and software technologies coming together to transform the way we interact with and manage the building lifecycle. Technologies presented include Project Tango (Google), HoloLens (Microsoft), drones, scanning devices, location-based services, collaborative cloud-based platforms, robotics and 3D printing.

06. Leveraging Sensors for Space Utilization

Who: Trimble & Brookfield GIS, North America (1hr)

Organizations have known for a while that the buildings and suites that have been 85% allocated and assigned are only 40% utilized, at best. The workplace is morphing to meet shifting work and life styles empowered by technology, access to information and social change. Enter the Internet of Things (IoT), sensors, right on the heels of and in support of the "Big Data" movement where inferences can be made between structured and unstructured data for all sorts of purposes...including the utilization of buildings and the workplaces within them. What used to require a great deal of manual effort to capture a snapshot view of workplace utilization can now be captured real-time, all the time with little to no recurring effort involved.

In this session, we will take a detailed look at this paradigm shift and the impact it will have on managing space in the future.

07. Hidden Gold: The Power of Leveraging People, Place, and Information

Who: Buildingi (1hr)

In today's world, work happens everywhere – at the office, in the field, from home, or at the local coffee shop. Facility Management teams are increasingly being tasked with supporting not just the classic build-it-and-it's-done model, but dynamically changing work spaces that must accommodate hoteling, virtual teams, and on-demand conference rooms. Managing this new era of space use and its cascading effects on records management (building drawings, as-builts, blueprints, license inspections) is a huge challenge.

In this session, attendees will find out how facilities teams can bring massive value to their organizations by using technology to successfully leverage their organization's workspaces and information for greater productivity, efficiency, and effectiveness.





08. Maximizing value to the enterprise through deployment of Manhattan Software

Who: Pcubed (1hr)

Real estate costs are the second highest within companies throughout the world. Many fail to adequately manage this space, and often apply fragmented sets of solutions across geographic regions. The client – a global enterprise comprising approximately 140,000 employees occupying over 3,000 buildings across 72 countries – was no exception. Through a complex change initiative, the deployment of Manhattan positively transformed the business. Inevitably, with any change comes resistance, which has been overcome in this complex implementation.



In this session, you will learn about the challenges and the innovative approach that ensured stakeholder buy-in and full adoption.

09. How to Revolutionize Visitor and Employee Experience in the Digital Era

Who: Trimble & Sun Life Financial (1hr)

Traditional real estate requirements have been built around creating fixed space and desks. This influenced technologies like – Kiosks/Panels/Sensors/Swipe cards and security systems to capture workers and visitors in a rigid environment. As we move forward buildings and space are being designed to be more flexible and collaborative.

In this session, we will look at current trends and how the latest in workplace management innovations can maximise the utilisation of resources by automatically determining the optimal workspace allocation for individual members of staff during the provisioning process – during the provisioning process, and at the same time revolutionizing visitor and employee experience.

10. Handover of Buildings for FM: Existing, New or Renovated

Who: Trimble (1hr)

98% of buildings are not new, but existing structures and 50% are pre-CAD. With the popularity of adaptive reuse today (also known as 'hacking'), the handover of information from the completion of the renovated building is critical to a FM team, but comes from various design, construction, commissioning, and facility assessment sources. Trimble has technologies to make the capture of all this information much easier and more accurate for the management and operation phases of a building to be more efficient and cost effective.

In this session, we will discuss the application of a variety of tools and practices leveraged for effective handover to streamline the process.

11. Digital Disruption Down Under: Building the first Digital Workplace Lab

Who: Brookfield GIS, Australia (1hr)

Property management and facilities services is fast evolving. Technology is a disruptor accelerating the rate of change. As the lines of the physical and digital world become more blurred, many traditional functions are undergoing a metamorphosis.

In this session, you will find out how Brookfield GIS in partnership with Trimble aim to be digital pioneers by creating the first building digital workplace lab that brings people together to test their hypothesis in a safe space.

12. How to Stack the CenterStone Odds in Your Favor

Who: R.O.I. Consulting Group (1hr)

CenterStone already is a good bet as it is, but wouldn't you like to stack the odds in your favor even more and increase your ROI?

In this years session, R.O.I. Consulting Group continues where they left off with last year's presentation and will be showing a whole new group of enhancements, programming, and unique configuration all developed through needs and requests from clients. Return from Vegas with money to stuff in your department's pockets by implementing one of these time and money saving solutions.

13. The Owner's Vision – from Building Information Modeling to Business Information Management

Who: Iron House Real Estate, Brazil

Given the scenario of the Real Estate Market of the past years and the projected Brazilian economy for the upcoming ones, Developers and Owners of building will need to seek and create new ways to design and build their products and ensure profits for the companies. In this context, applying BIM (Building Information Modeling) can be extremely beneficial for the feasibility of the business, as well as to ensure that the projects under study become real and their performance and ROI meet the expectation of the Business Plan. If we add to this scenario a project with over 200 consultants and designers in more than 10 locations around the world, with different time zones, distinct standards and experiences, do we have a perfect recipe for failure? Not necessarily.

In this session, you will hear how Iron House developed and implemented, in partnership with Gehry Technologies, a new vision for the use and application of BIM technology and methodology for Real Estate throughout the complete life cycle of the project focusing on improved strategy and communication and enhancing the asset's value.



The CIC is evolving... welcome to the INNOVATION EXPERIENCE

Did you ever experience what it's like to be in a digital world and do operations and maintenance work like you were playing a game? Would you like to hear how the Maker Movement may be relevant to our worlds of RE and FM? You can do both and more **at Trimble Dimensions**.

This year, we are evolving the **CIC** to give you the opportunity to influence our longer term product roadmap by attending an amazing experience on **Sunday November 6** (1pm-5pm).

Interactive half-day session

The **INNOVATION EXPERIENCE** will be an interactive half-day session where you will share your ideas and comments upon hearing what Product Managers are thinking about for the future of real estate and facility management solutions. You can then be more prepared for the next three days of learning sessions, demonstrations of both existing and new technologies in the Exhibition Hall and great networking opportunities throughout Dimensions.

We want to hear your ideas

Your input and contributions to our technologies and software products are highly valued to our team. We want to hear your ideas on what technologies are needed for planning, designing, building, managing, operating and optimizing buildings in the future.

The RE and FM industries continue to evolve to solve new challenges in worker mobility and usability, financial accounting, and the need for more efficient use of space and building operations. And new technologies like the Internet of Things, drones, robots, mixed reality and XD models are being implemented in adjacent industries to ours.

Now we are part of the Trimble Buildings Group we have new technologies available to our group to address these challenges that may be integral with our traditional CAFM and IWMS products and we would like to hear what you think about stepping out of our comfort zone and exploring some new territories as the physical and digital worlds collide.

How will it work?

We will use a methodology partially based on the World Café methodology. The session will be built upon maximizing



a group's ability to use conversations to come up with new ideas and insights. We did a variation on this in March with BGIS at a university in Sydney (see image above).

Why should you come?

You will enjoy an afternoon of brainstorming with our most product focused team before you launch into the busy and exciting world of Dimensions. We will have some relevant take-aways for you including the book *Work on the Move2* a new publication from some of the leading experts in the facility management field, including Trimble's Nancy Johnson Sanquist and Joseph Poskie.

Thought topics may include the following:

- ▶ Space Management
- ▶ RE Financials
- ▶ Construction Management
- ▶ Operations and Maintenance Management
- ▶ Design Management & BIM Collaboration
- ▶ Managing Field Services Teams
- ▶ GIS data capture and management
- ▶ Land survey, mapping and analysis

Important - Please Note

The **INNOVATION EXPERIENCE** will take place on Sunday 6, the day before Dimensions, in the Venetian Hotel (1pm to 5pm). If you would like to attend this special session, please email Ben Gardner - ben_gardner@trimble.com



Register Today

www.trimbledimensions.com