

# Plan, Manage and Optimize your Real Estate and Workplace Portfolio



When managed and reviewed accurately, an organization's occupied, commercial or owned real estate can greatly affect its bottom line or returns. Consistently named a leader by independent analysts, **Trimble Manhattan** is a modular, 'Integrated Workplace Management System' (IWMS) designed to help you plan, manage and optimize your real estate and workplace portfolio.

# Solution

#### Manhattan

Integrated Real Estate Management System



# STREAMLINE EACH STAGE OF THE REAL ESTATE MANAGEMENT LIFECYCLE

As an integrated solution, Manhattan allows you to streamline each stage of your real estate management lifecycle - from strategic planning, financials, transactions, lease management and FASB/IASB compliance, to capital projects, space management, workplace utilization, maintenance, and energy management. Whether you are an occupier, service provider, owner or investor, Manhattan's flexible deployment options, purposebuilt functionality and automated process capabilities will help you maximize your real estate performance.

# **MANHATTAN MODULES**



#### Financial Management

Track & analyze real estate costs & revenues while practicing sound accounting principles



#### Transaction Management

Streamline the way you evaluate, acquire and dispose of your real estate



#### Lease Management

Accurately track and manage all aspects of real estate and capital asset leasing



#### Compliance Management

Ensure full compliance with the new FASB and IASB (ASC 842/IFRS 16) reporting standards



#### Project Management

Plan and deliver projects efficiently to meet expectations of delivery time, cost and quality



#### Space Management

Visual, interactive and configurable way to format, update and report on your space information



#### Space Scheduling

Streamline the reservation and management of your meeting rooms and workspaces



#### Space Utilization

Integrate with Trimble Basis to capture actual utilization and enable data-driven decisions to optimize your real estate portfolio



#### Facility Management

Optimize the lifespan of you most expensive assets and minimize cost of ownership and operation



#### Sustainability

Track and measure key information to improve your company's energy management and energy procurement strategy



#### Dashboards, Reporting & Analytics

Capture, view, analyze and benchmark your real estate data to achieve the greatest efficiencies and financial benefits



#### Occupiers

Occupiers use Manhattan to maximize resource utilization while reducing the total cost of occupancy.



### Service Providers

Service Providers use Manhattan to help deliver unrivalled levels of service, lower costs & increase income.



#### Investors

Investors use Manhattan to maximize portfolio performance, improve decision-making and increase returns.

# Lift the burden of compulsory FASB and IASB Compliance

New lease accounting standards set by FASB (ASC 842) and IASB (IFRS 16/AASB 16) are forcing many organizations to make substantial operational and system changes.

Trimble has developed a unique compliance solution to help real estate and financial professionals automate the burden of meeting the new standards. SOC 1 Type 1 certified, our market-leading solution has three key layers - accounting, lease management and compliance - built into one, holistic system. Designed by experts, our solution provides a unique approach to compliance and allows quantifying, recording, reclassifying and reporting on leases, automatically.







#### SOC 1 Certified

SOC 1 certification validates Manhattan's computer controls, data processing controls and lease transactional processing capability.

#### ISO 27001 Certified

ISO 27001 certification ensures you benefit from data confidentiality, system integrity and service availability.

#### Secure & Reliable Data

Amazon Web Services and CenturyLink Cloud Architecture delivers a reliable and scalable service for secure data management with minimum downtime..



# Tighter control over project planning and capital expenditure

Project management plays a key role in the real estate management lifecycle. Organizations require comprehensive project management capabilities that can streamline processes, help boost operational efficiency, and give them much tighter control over capital project planning and expenditure (CAPEX).

Manhattan projects provides centralized project information and is fully integrated with Manhattan's Workflow, Financial Management, Space Management, and Facility Management capabilities. With Manhattan you can capture, process, analyze and report all of the key metrics that will help you decide which projects should be given funding priority.

#### Drive space and real estate efficiency

The shift in working styles, and an increasingly mobile workforce, has created a whole new set of challenges for those who are responsible for managing and maintaining the workplace.

By combining Manhattan Space Planning, Utilization, and Scheduling modules with Manhattan Maintenance, Projects, and Lease modules, workplace and real estate management teams can now achieve increased holistic visibility and control to facilitate the transition in workplace style.

Manhattan makes it easier for organizations to harmonize their real estate practices. Teams can measure the effectiveness of designs, quickly budget project costs, model move scenarios, integrate with IoT devices and execute via work order management ... all in a single system.

### THE VALUE OF MANHATTAN INTEGRATION

Global enterprises continue to face the challenge of coordinating information and having insight across all the disciplines in real estate. Manhattan controls disparate information across the real estate lifecycle and delivers high integrity insights that help identify cost savings and efficiency within each phase. Although Manhattan modules may be taken in isolation emulating a point solution, you can be safe in the knowledge that adding functionality to business areas will not result in spiraling IT costs.



## **MANHATTAN BENEFITS**

#### **Reduce Costs**

**Tighter Control** 

Reduce total cost by being able to access financial data, baseline your portfolio, and plan cost reducing programs

Improve control of your portfolio through active

monitoring, proactive system alerts, robust

approval controls, and powerful workflows

Reduce the challenges of disparate systems

with centralized portfolio, building, workplace

Increase real estate and facility effectiveness

for improved productivity and collaboration

Centralized Information

and lease information

Improve Efficiencies

for your organization

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#### Support Mobile Working

Manage work requests, space walkthroughs, space utilization, room & desk booking, and more on the move

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#### Improve Decision Making

Dashboards, full control of KPIs and real-time reporting improve insight, planning and decision-making

#### Flexible Architecture

Seamless integration with Trimble Connect, ERP, GIS, Building Management Systems and other third-party solutions



#### **Global Management**

Manage global real estate occupancy and ownership with multi-currency, multi-language and multi-accounting capabilities

### **CONTACT US**

We help customers transform the way they plan, manage and optimize their real estate and workplace. If you would like to learn more about our technology solutions, please contact us via **realestate.trimble.com** or call us on: